

ITEM v1.5 Price List

Q2 2006

Product Overview

ITEM provides a unique approach to T&E management by enabling companies to both incentivize lower travel spending and to pinpoint areas of excessive cost. ITEM provides online expense reporting with the addition of expense targets that are calculated for every trip. Travel managers can use ITEM's expense targets to find cost drivers, and employees can be incentivized to spend below targets, generating savings for the company and rewards for the employee.

ITEM is composed of three software modules and two service offerings:

- ITEM Expense Management:** Complete lifecycle expense management
- Market Data Benchmarks:** Airfare, hotel, car, and other market data gathered by ITEM daily
- ITEM Reporting & Analysis:** Detailed reports that use benchmarks to pinpoint cost drivers
- ITEM Incentive Program:** Management and distribution of rewards earned by employees through cost reduction, as measured against expense benchmarks
- Integration Services:** Integration with financial and other systems can be structured as part of a support package or as a one-time consulting service

List Pricing

Module Name	List Price	Details
Expense Management	\$8/user/month	Volume pricing available
Market Data Benchmarks	\$2/user/month	Minimum \$1000 / year
Reporting & Analysis Module	\$2/user/month	Minimum \$1000 / year
Incentive Program	15% of savings	Savings measured against ITEM expense targets, which can be set by client
Integration Services	\$3/user/month	Minimum \$2500/year. Can also be purchased as a one time consulting service

The comprehensive ITEM offering includes all modules and services for only \$15 per month for each user.

All ITEM service contracts also include initial deployment assistance, 24/7/365 support.

GxWorks is willing to work with clients to create licensing arrangements that work for its clients; the Pricing Considerations section below provides examples of this flexibility.

Additional Pricing Considerations

Following is a partial list of discounts GxWorks is able to provide:

- Clients of ITEM Incentive Program receive 10% discount on Expense Management module
- Not-for-profit and governmental clients receive a 25% discount on all monthly fee-based products
- All clients receive a 10% discount on license fees by prepaying annually
- Volume discounts are available on all products for license arrangements above 500 users

For More Information

Please contact Praveen Ghanta of GxWorks to discuss your expense management needs further:

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